



JAMIE GREGORY

CONSULTANT, FEDERAL GOVERNMENT RELATIONS AND POLICY

Jamie Gregory is a Consultant with Calfee Strategic Solutions (CSS), a subsidiary of Calfee, Halter & Griswold, in the firm's Washington, D.C. office, focusing on federal lobbying on behalf of and for the benefit of firm clients.

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Jamie is a senior Government Affairs professional with more than 25 years of lobbying experience at the federal and state levels; in addition, Jamie also has significant experience with issue advocacy and electoral campaigns. He is widely recognized as an expert on real estate and housing finance issues.

Prior to joining CSS, Jamie served as Vice President and Deputy Chief Lobbyist for the National Association of Realtors (NAR), the largest trade organization in D.C. with 1.3 million members, where he was responsible for managing NAR's Congressional Affairs, Grassroots, Issue Advocacy and Communications staff. He also lobbied senior members of Congress, including leadership on both sides of the political aisle.

During his tenure at NAR, he successfully lobbied on major legislative and regulatory initiatives such as:

- The Tax Cuts and Jobs Act of 2017
- Terrorism Risk Insurance Act
- Passage of the Homebuyer Tax Credit along with two extensions
- Housing Finance Reform
- Dodd-Frank Wall Street Reform legislation, including Consumer Financial Protection Bureau
- The Affordable Care Act
- Passage of electronic signature legislation

JAMIE GREGORY (CONTINUED)

Jamie earned his B.A. in Government and Politics from the University of Maryland at College Park. Professional certifications include Realtor Association Certified Executive from the National Association of Realtors, Public Policy Certification from the National Institute for Lobbying and Ethics, and the Professional Lobbying Certificate from the Association of Government Relations Professionals.

EDUCATION

B.A., University of Maryland at College Park

Realtor Association Certified Executive (RCE) from the National Association of Realtors

Public Policy Certification from the National Institute for Lobbying and Ethics

Professional Lobbying Certificate from the Association of Government Relations Professionals

Jamie Gregory is not licensed to practice law.

PRACTICE AREAS

Government Relations and Legislation